

SAP Hosted Test Systems

Enablement Package Session



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THE BEST-RUN BUSINESSES RUN SAP™



SAP RAC Service SAP Remote Access and Connectivity Service

Benefits to Software Vendors

- Eliminates need to install an entire SAP landscape for testing purpose on vendor's site
- Immediate System Access to most common SAP Applications
- IDES with application data at the ready
- Access to most recent SAP solution versions and also prior versions
- Reduce Total Cost of Development for SAP Interface Integration
- Internet:
<http://www.sdn.sap.com/irj/sdn/saprac>
<mailto:rac-support@sap.com>

Agenda



- 1. Overview - SAP RAC Service Flavors**
- 2. SAP RAC Service Flavors in detail**
- 3. Remote Connection Opportunities**
- 4. Included Features to SAP RAC Service**
- 5. Table of Service Fees - Promotion for Attendees**
- 6. Comparison In-house vs. Hosted Solution**
- 7. Free of Charge Opportunities**

SAP RAC Service Flavors



exclusive
System
use

SAP RAC Service
Premium

SAP RAC Service
Exclusive

SAP RAC Service
Standard

SAP RAC Service
Basic

shared
system
use

Multiple Service Options for different Requirements

SAP RAC BASIC

■ Features

- Hosted at SAP
- Shared usage
- Web Access
- 1 System (+ PI)
- 1 User

● Common Use Cases

- SAP Interfaces based in http/xml communication
- PI Content Development
- Enterprise Services
- B2B open catalog interface

SAP RAC STANDARD

■ Features

- Hosted at SAP
- Shared usage
- Web/GUI/RFC Access
- 3 Systems
- 3 User

● Common Use Case

- “legacy” SAP Interfaces based on RFC
- IDOC / BAPI processing
- Interactive Forms with Adobe Documents Services
- Interaction Center Web Client

System available for SAP RAC Basic + Standard



The following systems are available

- SAP R/3 4.6C, 4.6C Double-Byte Character (Japanese)
- SAP R/3 Enterprise 4.7
- SAP ERP Central Component 5.0, 6.02, 6.04 (20 languages available)
- SAP for Retail 6.0
- SAP Customer Relationship Management 7.0
- SAP Supply Chain Management 5.1
- SAP Supplier Relationship Management 5.0
- SAP NetWeaver Business Intelligence 7.0
- SAP Process Integration 7.0
- SAP NetWeaver Mobile 7.1
- SAP NetWeaver Portal 7.0
- SAP Web Application Server 6.20
- SAP Web Application Server Unicode 6.40, 7.00, 7.01, 7.10

SAP RAC EXCLUSIVE

■ Features

- **New Flavor**
- **None-SAP Hosted**
- Exclusive usage
- Web/GUI/RFC access
- Operation/file-system access
- 1 System
- 5 User
- **only SAP ECC 6.03**

● Common Use Cases

- SAP Interfaces based in http/xml communication
- “legacy” SAP Interfaces based on RFC
- IDOC / BAPI processing
- Enterprise Services
- ABAP Development*
- Interactive Forms with Adobe Documents Services**

* suitable SAP license required

** coming soon

SAP RAC PREMIUM

■ Features

- **ex. Exclusive**
- Hosted at SAP
- Exclusive usage
- Web/GUI/RFC Access
- 1 Systems
- 20 User
- most SAP Applications available

● Common Use Cases

- SAP Interfaces based in http/xml communication
- “legacy” SAP Interfaces based on RFC
- IDOC / BAPI processing
- ABAP Development*
- permanent persistence of own customizing/development
- Tailor-made for use-case

* suitable SAP license required

Remote Connection Opportunities



SAP RAC Flavor	BASIC	STANDARD	EXCLUSIVE	PREMIUM
http + XML over Internet	✓	✓	✓	✓
SAP DIAG/RFC via SAProuter over Internet	✗	✓	✓	✗
SAP DIAG/RFC via SAProuter over VPN (IPsec)	✗	✓	✗	✓
Remote Desktop Connection + Operation-/ File-System	✗	✗	✓	✗
Transfer of created files on request	✗	✗	n/a	✓

Included Features to SAP RAC Service



SAP RAC Flavor	BASIC	STANDARD	EXCLUSIVE	PREMIUM
Read Access to SAP Support Portal : SAP Notes with full text search capability Receive Hot News Obtain Knowledge & Training	✓	✓	✓	✓
Software-set containing: SAPGUI - SAP front-end software RFCSDK SAP Documentation with SAP Library	✗	✓	✓	✓
Additional features in Software-set SAP .Net connector Java Connector	✗	✓	✓	✓
Write Access to SAP Support Portal to get help from SAP support organization	optional	optional	✓	✓

Table of Service Fee



	Subscription Period	Total fee per subscription period		calculated Monthly Fee	
		EURO	USD	EURO	USD
SAP RAC Basic	3 months	2.400 €	\$ 3.000	800 €	\$ 1.000
SAP RAC Basic	12 months	4.700 €	\$ 5.700	392 €	\$ 475
SAP RAC Basic	24 months	7.200 €	\$ 9.000	300 €	\$ 375
SAP RAC Standard	3 months	3.500 €	\$ 4.200	1.167 €	\$ 1.400
SAP RAC Standard	12 months	7.000 €	\$ 8.700	584 €	\$ 725
SAP RAC Standard	24 months	9.900 €	\$ 12.000	413 €	\$ 500
SAP RAC Exclusive	6 months	5.400 €	\$ 7.200	900 €	\$ 1.200
SAP RAC Exclusive	12 months	9.600 €	\$ 12.600	800 €	\$ 1.050
SAP RAC Exclusive	24 months	16.800 €	\$ 21.600	700 €	\$ 900
SAP RAC Premium	min. 6 months	individual offer		~ 1.600 €	~ \$ 2.200

Promotion for Webinar Attendees



20 % discount towards usual fee
for initial subscription term,
signature before end of November

		Total fee per subscription period		calculated Monthly Fee	
	Period	EURO	USD	EURO	USD
SAP RAC Basic	3 months	2.400 €	\$ 3.000	800 €	\$ 1.000
SAP RAC Basic	12 months	3.760 €	\$ 4.560	314 €	\$ 380
SAP RAC Basic	24 months	5.760 €	\$ 7.200	240 €	\$ 300
SAP RAC Standard	3 months	3.500 €	\$ 4.200	1.167 €	\$ 1.400
SAP RAC Standard	12 months	5.600 €	\$ 6.960	467 €	\$ 580
SAP RAC Standard	24 months	7.920 €	\$ 9.600	330 €	\$ 400
SAP RAC Exclusive	6 months	5.400 €	\$ 7.200	900 €	\$ 1.200
SAP RAC Exclusive	12 months	7.680 €	\$ 10.080	640 €	\$ 840
SAP RAC Exclusive	24 months	13.440 €	\$ 17.280	560 €	\$ 720
SAP RAC Premium	min. 6 months	individual offer		~ 1.600 €	~ \$ 2.200

Comparison In-house vs. Hosted solution

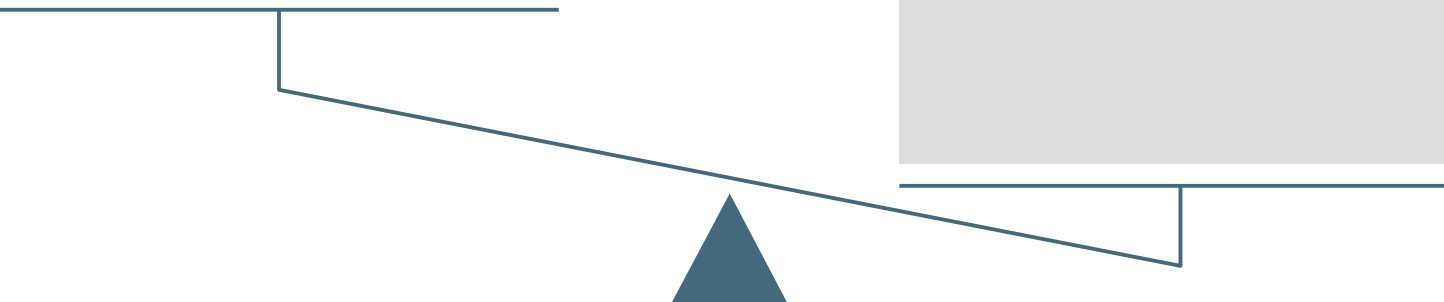


SAP RAC Service

- **Shared Use**
 - **5600 € per year**
 - 3 users / 3 systems
- **Exclusive Use**
 - **7.680 € per year**
 - 5 users / 1 system
- **Hardware or system admin.**
 - expenses = 0 €

Test & Demo License

- **Exclusive Use In-house**
 - License cost 10.000 € per year (ERP)
 - Hardware costs 5.000 €
 - SAP Administrator 25.000 €
- **approx 40.000 € per year**



all numbers are estimates only

SAP RAC TRIAL

■ Features

- Same as RAC Exclusive (without software set)
- Free of charge for 7 days
- Service Home page:
<http://www.sdn.sap.com/irj/sdn/saprac>

● Common Use Cases

- Try out SAP RAC service
- Proof of concept for desired usage

SAP ES WORKPLACE

■ Features

- Free of charge for registered SDN user
- Service Home page:
<http://www.sdn.sap.com/irj/sdn/esworkplace>

● Common Use Cases

- Explore SAP Enterprise Services

Blog: Test System Opportunities for independent Software Vendors

- Overview to all SAP Test-System opportunities
- Link: <http://www.sdn.sap.com/irj/scn/weblogs?blog=/pub/wlg/1662>

PSD Calendar – ICC Webinar Series

- Promotion for Webinar Attendees towards ICC Services
- Link: <http://www.sdn.sap.com/irj/sdn/icc?rid=/webcontent/uuid/f063bdfb-ff7f-2c10-51ba-d9c501d43559>

Further Questions?

- Line now open for questions!
- Contact me at martin.vierling@sap.com
- Contact SAP RAC Service Line at rac-support@sap.com
- Find details [online on SDN](http://www.sdn.sap.com/irj/sdn/saprac) at www.sdn.sap.com/irj/sdn/saprac

DON'T FORGET and contact as soon:

- **Webinar Attendee Special:**

Request and sign the contracts **before end of November** to get **20% discount** for particular SAP RAC Service flavors for initial subscription term (12/24 month duration)!





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